<table>
<thead>
<tr>
<th>June 2020</th>
<th>Monthly Change</th>
<th>Annual Change</th>
<th>Budget Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$</td>
<td>%</td>
<td>$</td>
<td>%</td>
</tr>
<tr>
<td>OTC Car Loans</td>
<td>289,402,602</td>
<td>9,712,978</td>
<td>3%</td>
</tr>
<tr>
<td>Indirect Car Lns</td>
<td>1,174,711,189</td>
<td>44,907,203</td>
<td>4%</td>
</tr>
<tr>
<td>Personal Loans</td>
<td>155,793,656</td>
<td>4,431,963</td>
<td>3%</td>
</tr>
<tr>
<td>Credit Cards</td>
<td>154,651,880</td>
<td>2,275,481</td>
<td>1%</td>
</tr>
<tr>
<td>Home Equity Lns</td>
<td>414,524,147</td>
<td>(3,403,040)</td>
<td>-1%</td>
</tr>
<tr>
<td>Piggy Back Loans</td>
<td>264,845,875</td>
<td>(1,089,832)</td>
<td>0%</td>
</tr>
<tr>
<td>1st Mtg Loans</td>
<td>1,823,712,345</td>
<td>2,160,368</td>
<td>0%</td>
</tr>
<tr>
<td>Total Comm Loans</td>
<td>1,496,722,681</td>
<td>(130,143)</td>
<td>0%</td>
</tr>
<tr>
<td>Deferred Costs</td>
<td>8,232,634</td>
<td>311,259</td>
<td>4%</td>
</tr>
<tr>
<td>Gross Loans</td>
<td>5,782,597,009</td>
<td>59,176,237</td>
<td>1%</td>
</tr>
<tr>
<td>Allow Loan Loss</td>
<td>(42,348,323)</td>
<td>(315,976)</td>
<td>1%</td>
</tr>
<tr>
<td>Tot Cash/Equiv</td>
<td>14,910,947</td>
<td>(7,458,563)</td>
<td>-33%</td>
</tr>
<tr>
<td>Correspondent Bank Stock</td>
<td>48,112,100</td>
<td>1,789,300</td>
<td>4%</td>
</tr>
<tr>
<td>ILCCU</td>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>NCB Accounts</td>
<td>15,750,260</td>
<td>390,291</td>
<td>3%</td>
</tr>
<tr>
<td>FRB/Cash Accts</td>
<td>340,392,702</td>
<td>(41,311,531)</td>
<td>-11%</td>
</tr>
<tr>
<td>Other Investments</td>
<td>35,948,061</td>
<td>1,851,356</td>
<td>5%</td>
</tr>
<tr>
<td>NCUSIF Ins Dep</td>
<td>38,539,146</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Total Loan Investment</td>
<td>478,742,269</td>
<td>(37,280,584)</td>
<td>-7%</td>
</tr>
<tr>
<td>Net OREO</td>
<td>3,432,521</td>
<td>(281,784)</td>
<td>-8%</td>
</tr>
<tr>
<td>Prepaid Accounts &amp; Other Assets</td>
<td>47,784,755</td>
<td>4,471,704</td>
<td>10%</td>
</tr>
<tr>
<td>Goodwill/Intangible</td>
<td>51,011,235</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Accrued Interest</td>
<td>19,961,049</td>
<td>(355,338)</td>
<td>-2%</td>
</tr>
<tr>
<td>RE Lns Receiv</td>
<td>184,405,788</td>
<td>(14,773,292)</td>
<td>-7%</td>
</tr>
<tr>
<td>Other Assets</td>
<td>306,595,348</td>
<td>(10,938,710)</td>
<td>-3%</td>
</tr>
<tr>
<td>Land</td>
<td>28,495,471</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Buildings (Net)</td>
<td>79,072,489</td>
<td>801,308</td>
<td>1%</td>
</tr>
<tr>
<td>Furn &amp; Equip (N)</td>
<td>11,259,960</td>
<td>(492,247)</td>
<td>-4%</td>
</tr>
<tr>
<td>Net Fixed Assets</td>
<td>118,827,920</td>
<td>309,061</td>
<td>0%</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>6,659,325,170</td>
<td>3,491,465</td>
<td>0%</td>
</tr>
<tr>
<td>LINE OF CREDIT</td>
<td>939,654,685</td>
<td>0</td>
<td>0%</td>
</tr>
</tbody>
</table>
## GreenState Credit Union

### Balance Sheet

#### June 2020

<table>
<thead>
<tr>
<th></th>
<th>Monthly Change</th>
<th>Annual Change</th>
<th>Budget Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>%</td>
<td>$</td>
</tr>
<tr>
<td><strong>AP &amp; Acc’d Exp’s</strong></td>
<td>(3,644,505)</td>
<td>-4%</td>
<td>15,357,114</td>
</tr>
<tr>
<td>FHLB Cons Ln Adv</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td>FHLB RE Ln Adv</td>
<td>0</td>
<td>0%</td>
<td>(100,000,000)</td>
</tr>
<tr>
<td>FHLB CUSO Adv</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td><strong>Tot FHLB Advance</strong></td>
<td>(100,000,000)</td>
<td>-14%</td>
<td>(250,000,000)</td>
</tr>
<tr>
<td>Member Savings</td>
<td>386,245,393</td>
<td>3%</td>
<td>127,109,760</td>
</tr>
<tr>
<td>Member MMAs</td>
<td>722,087,157</td>
<td>5%</td>
<td>228,574,833</td>
</tr>
<tr>
<td>Member Checking</td>
<td>828,616,074</td>
<td>1%</td>
<td>235,351,301</td>
</tr>
<tr>
<td>Business Savings</td>
<td>57,123,072</td>
<td>-4%</td>
<td>46,655,633</td>
</tr>
<tr>
<td>Business MMAs</td>
<td>82,328,577</td>
<td>3%</td>
<td>58,918,480</td>
</tr>
<tr>
<td>Repurchase Agreements</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td>Business Ckg</td>
<td>200,064,975</td>
<td>6%</td>
<td>149,614,410</td>
</tr>
<tr>
<td><strong>Tot S-T Savings</strong></td>
<td>(65,668,380)</td>
<td>-2%</td>
<td>184,978,436</td>
</tr>
<tr>
<td><strong>Total Deposits</strong></td>
<td>(2,342,013)</td>
<td>0%</td>
<td>1,031,202,853</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>(5,986,518)</td>
<td>0%</td>
<td>946,560,567</td>
</tr>
<tr>
<td>YTD Income</td>
<td>43,743,111</td>
<td>17%</td>
<td>7,182,659</td>
</tr>
<tr>
<td>Undivid Earning</td>
<td>379,594,391</td>
<td>0%</td>
<td>80,834,130</td>
</tr>
<tr>
<td>Unreal Inv G/L</td>
<td>(1,048,790)</td>
<td>-61%</td>
<td>(1,851,398)</td>
</tr>
<tr>
<td>Unreal Ret G/L</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td>Legal Reserve</td>
<td>180,777,279</td>
<td>1%</td>
<td>8,235,225</td>
</tr>
<tr>
<td>Insurance Reser</td>
<td>0</td>
<td>0%</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td>603,065,991</td>
<td>2%</td>
<td>94,400,616</td>
</tr>
<tr>
<td><strong>TOT LIAB &amp; EQUIT</strong></td>
<td>6,659,325,170</td>
<td>0%</td>
<td>1,040,961,183</td>
</tr>
</tbody>
</table>